



PCI NEWS LETTER SPRING 2010



TRAINING COURSES

FREE HARDWARE

CALENDAR

AUDIT*

PCI Customer Conference May 2010

This year's PCI User Conference was a great success with a significant increase in the number of companies attending and a new venue.

The Chimney House is part of Kelham Island here in Sheffield, originally a power house, it had also been the home for Sarah, and an elephant come folk lift truck, during the 1st World War

The presentation covered areas of interest including Hardware, Operating Systems, IT planning and Prof.IT Version 5.

In response to Microsoft's new windows operating system Windows 7, we announced our Free Hardware Audit* to help our customers understand their requirements and plan for their migration from Windows XP to Windows 7. Please contact Julie at Julie@pcisystems.co.uk for further information and to book your audit.

Version 5 Release Day

Prof.IT Version 5 is scheduled for the end of July / early August. As explained during the recent Customer Conference it will include the new screens for Sales Orders, Procurement Orders and Receipts. We announced last week that there will be 3 "hands on" Release Days on Tuesday 20th and Thursday 22nd July with a further date in August (date still to be confirmed) Version 5 will be installed on you Testbed Systems around these dates so you can undertake your normal internal testing and training. **Please book your place on one of these essential release days by contacting Sue or Julie.**

We strongly recommend that a representative from each company should attend a Release Day in order to understand and assess any impact that these changes may have on your operations.

Microsoft's New Server Operating System Family

Can we remind those customers using Microsoft sql 2000 that the new Prof.IT version will require sql 2005 or sql 2008. If you haven't put measures in place please call our support team for assistance.

Golf Day

This year PCI are joining NEASS (North East Association of Steel Stockholders) to hold their Annual Golf Day. The event will be held on Friday 17th September at the Forest Pines Hotel and Golf Resort. Details will be sent to you soon, so please put the date in your diary

Top Tips

Did you know that you can set-up reports to automatically run, based on your own schedule?

Did you know that you can use Workflow to pass information from one department to another or remind you to do things? It can even tell you if your customer's orders are going to be late!

What the future holds

Possible future developments could include: -

Handheld Devices to capture signatures at the point of delivery replacing the need for 2 copies of a Delivery Note.

Electronic transfer and receipt of Certificate information including Chemicals and Physicals.

Automatic Trading between two Prof.IT companies.

If any of these opportunities interest you please contact Julie at Julie@pcisystems.co.uk for further information.

Expansion at Langley Alloys

PCI customer Langley Alloys of Stoke on Trent have recently expanded in to North America with the acquisition of National Metals. With bases in Wisconsin and Florida National Metals are able to provide high levels of service throughout the USA. National Metal will be moving on to the Prof.IT system over the summer. We wish them well with their new venture

In House Training

The next discounted "In House" training date is for Critical Path on Thursday 24th June. Please contact Sue at Sue@pcisystems.co.uk to book you place.

Comments

If you have any comments about this or previous newsletters please send them to editor@pcisystems.co.uk



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FREE HARDWARE AUDIT*

How much do you know about your PC's, Laptops or Servers?

Why does your company need an IT audit?

- **Do you know which Operating Systems you use and when support from Microsoft will stop?**
- **Do you know how little it can cost to improve the speed of older PC's and Laptops?**
-

What will we review:

- Server Operating Systems and their updates
- PC and Laptop Operating Systems and their updates
- Memory
- Network Cards and Network Switches
- Anti-Virus and Spyware

What are the Benefits to you?

- **Peace of Mind**
- **A Structured Plan**
- **Managed Financial Costs**
- **No Cost for the Audit Report**
- **Faster and More Reliable IT Infrastructure**

Take advantage of this FREE* offer - Call Now

*= Mileage only, No other costs

PCI's Training Course, Content Details and Dates 2010-2011

Course Title	Description
Transport Manager	Prof.IT contains a fully specified Transport Management system that maintains records for vehicles types, vehicle specifications (weights, lengths etc), drivers, insurance dates, MOT dates, routes and loads. This information is used to manage the daily job of allocating drops to loads and produces the paperwork. The course covers all aspects of this system.
Crystal Reports An Introduction	The course provides an overview of Crystal Reports giving practical opportunities to design and create your companies' own reports and documents based on existing designs. You will be able to change layouts, sort sequences and data grouping.
Crystal Reports Advanced Skills	The course provides practical opportunities to build new documents, inquiries and reports. This includes a standard Data Dictionary for the Prof.IT database and opportunities to include additional data.
System Management An Introduction	As the title suggests this course covers those areas that are usually maintained by a System Manager. They include Back-up procedures, Data Recovery, User Access, User Permissions, Workflow, Teams and Groups.
Stock Management	This is designed to help you make the most of your stocks, to maximise your stock turnover and predict your stock requirements. It covers Stock Reporting and Valuation, Reorder Levels and Procedures and Forecasting.
Critical Path Analysis (CP)	During the day you will be shown how to set-up templates, create Critical Paths, integrate them into parts of Prof.IT, such as Product Development, enter information and use of the automatic "To Do List" and reports.
Customer Relationship Management (CRM)	CRM packages are often 'stand alone'. This course is designed to help you get the most out of Prof.IT's integrated CRM module. It covers how to import prospect databases, create merged mailed shots, monitor responses and set reminder.

By sharing the day with other Companies you can lower you costs significantly, please call the Sheffield office for details on booking and costs.

PCI's Calendar of Events and Publications 2010 - 2011

What's On	June	July	August	September	October	November
Events						
Release Day						
Training PCI House	Critical Path	Crystal Standard Skills	Crystal Advanced Skills	Stock Management	System Management	CRM
News Letter			Summer			Autumn
Special Offers			Promotion			Promotion
What's On	December	January 2011	February	March	April	May
Events			NEASS Dinner			User Day
Release Day						
Training PCI House	Crystal Standard Skills	Crystal Advanced Skills	Critical Path	Transport Manager	System Management	CRM
News Letter			Winter			Spring
Special Offers			Promotion			Promotion

PCI's Partners



Acer – Empowering People



Compuware – Uniface

crystal reports®

Business Objects – Crystal



National Association of Steel Stockholders



Sophos - security through control



Symantec - Backup Exec



Sheffield Chamber of Commerce and Industry



Yorkshire Wildlife Trust

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